

# MAMMOTH MOUNTAIN SKI AREA

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AREA CODE 619 · 934-2571

Ed Rigsbee  
Rigsbee Learning Corporation  
For Personal Improvement and Seminars  
68 Long Court Suite 2B  
Thousand Oaks, Ca 91360

December 20, 1987

Dear Ed,

Thank you very much for the informative seminar on sunglasses. Forty new employees to give sales training clinics each season is really quite a handful.

We appreciate your cooperation in making this a "generic" clinic. You taught them about the qualities of sunglasses in general, without making specific references to particular manufacturers. This will enable them to sell all the models we stock without prejudices.

Our staff also appreciates the "free product" that was given to them for paying attention.

Here's to a good ski season, which we are all looking forward to.

Sincerely,

Marc Solovy  
Director of Sport Shops

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