



**SPORT CHALET**  
**SPORTING GOODS CENTERS**

(818) 790-2717

FAX (818) 790-0087

September 18, 1990

Ed Rigsbee  
1746 Calle Yuca  
Thousand Oaks, CA 91360

RE: Recent Sales Seminars

Dear Ed,

I just wanted to thank you again for your recent product and sales seminars. As usual, our employees left the clinic motivated and with smiles on their faces.

We expect sales to increase with all of the product knowledge, as well as the sales techniques provided by you.

We look forward to doing more of your clinics in the near future.

Thank you for your assistance.

Sincerely,

Mickey Chandler  
Vice President, Merchandise

MC:smc