



National Sporting Goods Association
International Headquarters
1699 Wall Street • Mt. Prospect, IL 60056-5780
(708) 439-4000 FAX (708) 439-0111

Directorate

James M. Chick
Chairman of the Board
Chick's Sporting Goods
Covina, California

Floyd R. Huff
Vice Chairman / Chairman-Elect
Kinney Shoe Corporation
New York, New York

Gary S. Bugenhagen
Treasurer
The Sporting Foot
Syracuse, New York

Craig W. Koenig
Past Chairman
Koenig Sporting Goods
Solon, Ohio

Sam Allen
Sport Chalet
La Canada, California

Ken Brown
Corbett Sports Limited
Oakville, Ontario, Canada

Jerome A. Gordon
Brendamour's
Cincinnati, Ohio

Ed Horner
All American Inc.
Memphis, Tennessee

Art Keeler
Capital Sports & Western
Helena, Montana

Marty Liquori
Athletic Attic
Gainesville, Florida

Dick Miller
Miller's House For Sports
Lake Charles, Louisiana

Philip C. Netolicky
Eby's Sporting Goods
Cedar Rapids, Iowa

Ralph T. Parks
FOOTACTION USA
Dallas, Texas

Anthony Rosati, Sr.
Lansing Sport Shop
Lansing, Illinois

Jack Schlicht
Milwaukee Sporting Goods
Milwaukee, Wisconsin

James L. Faltinek
President & CEO

Publishers of
NSGA Retail Focus

October 23, 1991

Ed Rigsbee
President
RIGSBEE ENTERPRISES, INC.
P.O. Box 6425
Westlake Village, CA 91359

Dear Ed:

Once again thank you for participating in NSGA's Western Market which was recently held in the Long Beach Convention Center.

Your presentation "Profiting In An Uncertain Economy" was right on target to the retail audience who face this dilemma on a daily basis.

Your ability to draw out the audience and encourage them to become more involved is the highest accolade any motivational speaker can receive.

I look forward to working with you again.

Sincerely,

Irene Nelson
Manager of Education/Special Events

IN/cc