

Footloose

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April 20, 1992

Dear Ed,

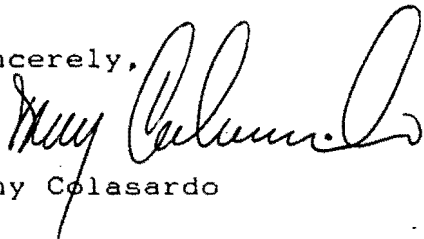
Just a quick note to let you know how much I appreciated your seminar here in Mammoth Lakes this last November.

Not only was it well planned and executed but I found myself and our employees not only repeating what you had mentioned but using that advice for the months that followed. I would encourage anyone involved in sales or communication to attend if they have the opportunity.

Understanding what customers need and helping them achieve that is very rewarding not only financially but personally. Thank you again for an afternoon well spent.

We have just completed a record year and I feel that attending your seminar was part of the ingredients leading to that success.

sincerely,



Tony Colasardo