

CALIFORNIA WATER SERVICE COMPANY

1720 NORTH FIRST STREET • P.O. BOX 1150 • SAN JOSE, CA 95108 • (408) 451-8200

February 21, 1995

Mr. Ed Rigsby
P.O. Box 6425
Westlake, CA 91359

Dear Ed:

Thank you for conducting the "Working Smarter, Faster and Better" seminar for our management team on Friday, January 20th.

You have a talent for provoking thought, promoting discussion and getting to the heart of the matter. Your ability to recognize key issues, no matter how subtly introduced, and pursue them was of great benefit to us. Your sense of humor and varied presentation skills kept everyone interested and alert even during the dreaded after lunch hour.

Sincerely,



Christine L. McFarlane
Director of Human Resources

CLM:lmi