

September 2, 1998

Edwin Richard Rigsbee
Rigsbee Enterprises, Inc.
P. O. Box 6425
Westlake Village, CA 91359

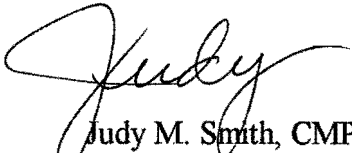
Dear Ed:

You did it again! With only a weeks notice, you were able to interview my members and to visit a factory to prepare for this presentation on *The New Era of Manufacturer/Dealer Relationships*. I can't thank you enough.

I enjoy working with you. I appreciate your helpfulness in the little details that make both of us look good. You are a true professional!

Again, many many thanks.

Sincerely,



Judy M. Smith, CMP
Executive Director