



November 15, 1999

Ed Rigsbee  
Rigsbee Enterprises, Inc.  
P.O. Box 6425  
Westlake Village, CA 91359

Dear Ed:

I'm glad I selected you for a return engagement for the National Electrical Contractors Association's annual convention in New Orleans, LA. Great Job, again! Your program, The New Era of Contractor Supplier Relationships, delivered answers my members need to thrive in today's business environment. The research you did to customize your presentation for the needs of my members really showed and was appreciated. While we had some A/V challenges due to the facility as well as an early morning program, you rose willingly to the challenge with enthusiasm and excitement. You are an easy speaker to work with and I hope NECA's has the opportunity to use you again. Thank you very much.

Sincerely,

A handwritten signature in cursive script that reads "Bill".

William J. Normand, Director  
Management Education Institute

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