



TIMBERLINE
SOFTWARE
CORPORATION

April 5, 2000

Edwin Richard Rigsbee
Rigsbee Enterprises, Inc.
P. O. Box 6425
Westlake Village, CA 91359

Dear Ed:

The 2000 Estimating Conference was a great success and you were one of the reasons why. Thank you so much for your hard work and time to present three very interesting topics. We couldn't put together such successful conferences without great speakers like you.

Following are some great comments from attendees:

Nine Critical Qualities in Selecting an Alliance Partner

"Steps are immediately applicable, everything was GREAT!"

"Rekindled alliance thinking, great job!"

New Era of Contractor-Supplier Relationships

"I now understand the benefit of a good relationship over the long haul."

"Great insights on creating partnership relationships vs. adversarial."

Partnering Pitfalls and How to Overcome Them

"Very well prepared and very helpful!"

Thank you again for all your hard work!

Sincerely,

Rebecca Scruggs
Marketing Services Operations Manager